

# Documentation for Within-Module Estimation (runmicroblp.m)

## Main Steps

1. Data work (**step0\_datawork.m**)
  - Output dimensions of data for diagnostic purposes
2. Linear estimation (step1\_microblp with options set to only run linear estimation - **step1\_microblp(0,0,0)**)
  - Output linear estimates
3. Test non-linear objective function (step1\_microblp with options set to only test objective function - **step1\_microblp(0,0,1)**)
  - Output calculation times
4. Check non-linear gradient functions (step1\_microblp with options set to check gradient function - **step1\_microblp(0,1,1)**)
  - Output calculation times and gradient check results
5. Run non-linear estimation (step1\_microblp with options set to check gradient function - **step1\_microblp(1,0,1)**)
  - Output calculation times and non-linear estimation results

## **1 Data work (step0\_datawork.m)**

1. Imports data or simulates and cleans simulated data (**0ai\_generatedata.m** and **0aai\_cleansimulateddata.m**)
2. Imposes sample limits:
  - (a) Keeps a random subsample of  $\max T$  markets, with priority to markets that we observe households shopping in.
  - (b) Aligns identifiers across datasets sample limits imposed (**0b\_alignidentifiers.m**).
  - (c) Exits if we have too few markets (less than 5) with any non-outside goods.
3. Preps data for estimation:
  - (a) Generates “draws” - quadrature points - to represent each market income distribution (**0c\_generatedraws.m**).
  - (b) Demeans income so that linear parameters can be compared across models with and without non-linear parameters.
  - (c) Differences data from outside good and drops outside good observations.
  - (d) Generates, rescales and selects (through pca transformation) instruments (including price instruments and brand dummies).
  - (e) Dimension work required for non-linear estimation
    - i. Generate subscript matrices
    - ii. Group markets into roughly equally sized sets of observations for sequential or parallel processing of independent components of constraint and Hessian matrices.
  - Note: Product and brand counts are calculated *including* the outside good.

### 1.1 Simulation Code (0ai\_generatemicrodata.m):

$$u_{ijt} = \exp((\alpha_i \gamma_i (\beta_j + \xi_{jt}) - \alpha_i \log p_{jt}))$$

where prices are  $p = (\beta_j + \xi_{jt}) - \min(\beta_j + \xi_{jt}) + u_{jt}^1$  and price instruments are defined as  $z = u_{jt}^2 + |u_{jt}^1|$ , for  $\log u_{jt}^1 \sim N(0.1, 1)$ ,  $u_{jt}^2 \sim N(0, 0.1)$ , and  $\xi_{jt} \sim N(0, \sigma_{jt})$ .

Shares are calculated as:

$$v_{jt} = s_{jt} = \frac{1}{N_t} \sum_i \frac{u_{ijt}}{\sum_{j \in J_t} u_{ijt}}$$

### 1.2 Cleaning Simulated Data (0aai\_cleansimulateddata.m):

- Sales shares are defined as

$$s_{jt} = \frac{1}{N_t} \sum_i \frac{v_{jt}}{1 + \sum_{j \in J_t} v_{jt}}$$

- including the outside good observations

- Price censoring:

- Observations with prices greater than 5 standard deviations from the mean within a product are removed from the sample. Markets where these prices were observed are removed from the sample.
- Observations with prices greater than 5 standard deviations from the mean within a module are removed from the remaining sample. Markets where these prices were observed are removed from the sample.

- Outside good:

- Products whose average sales share across markets where they are sold is in the lowest 10th percentile for the sample are allocated to the “outside good.”
- All products in the brand with the lowest average sales shares across markets where it is sold are allocated to the “outside good.”
- Markets that don’t sell any “outside good” product or at least two “inside good” products are dropped from the sample.
- Price, instrument, and share data for the outside good is calculated as the average value for the (non-logged) price and price instruments and the sum of the observed market shares.
- The outside good is allocated brand 1.

### 1.3 Identifier creation (0b\_alignidentifiers.m):

- Make sure that market, product and brand identifiers are 1:T, 1:J, and 1:B and aligned across market and household data.
- Drop markets that don’t sell an outside good or whose product count is under 2.
- Accumulate and append outside good data as one observation per market.

- Note:

$$s_{ijt} = \frac{u_{ijt}}{\sum_{j \in J_t} u_{ijt}} = \frac{u_{ijt}}{\sum_{j \in J_t^O} u_{ijt} + \sum_{j \in J_t^I} u_{ijt}}$$

- \* Suppose that  $\beta_{jt} = \beta_{0t}$  for all  $j \in J_t^O$  and  $P_{0t} = \left[ \sum_{j \in J_t^O} (p_{jt})^{-\alpha_i} \right]^{-\frac{1}{\alpha_i}}$ , then:

- \* Therefore, we have that the log share of any product  $j$  relative to the outside good is:

$$\ln s_{ijt} - \ln s_{i0t} = \ln \tilde{u}_{ijt}$$

where  $\tilde{u}_{ijt} = u_{ijt} / \left( \sum_{j \in J_t^O} u_{ijt} \right) = \exp(\alpha_i \gamma_i (\beta_{jt} - \beta_{0t}) - \alpha_i (\log p_{jt} - \log P_{0t}))$ .

- \* We can also express the share of any product  $j$  in terms of relative product qualities and prices since:

$$s_{ijt} = \frac{\tilde{u}_{ijt}}{1 + \sum_{j \in J_t^I} \tilde{u}_{ijt}}$$

- \* In practice, we proxy for  $P_{0t}$  with a sales-weighted average of the prices paid in market  $t$ .
- \* All data is differenced from market fixed effects in order to adjust for differing quality and measurement error of prices of the outside good across markets.

## 2 Within-Module Estimation Sub-Program (step1\_microblp.m)

This program loops around the 4 models to be estimated and, depending on the input arguments (objfuntest, checkgradients, and nleestimate), performs some cumulative subset of the following:

1. Generates linear estimates (**step2\_thetalin\_twostep.m**)
2. Sets starting values (**step3\_startandrescale.m**)
  - (a) Makes sure that elasticities (alpha0, alpha1, gamma) are within bounds.
  - (b) Times objective function (**step 4a\_gmmobjective.m**) and check that it is defined at starting values. Set Knitro objective function scaling.
3. Identifies deltas implied by starting elasticity values (**step3a\_alldeltas, step3b\_solvefordeltas**).
4. Runs non-linear estimation, calculate efficient weighting matrix, and re-run estimation with this weighting matrix (**step4a\_gmmobjective**).
  - (a) If corner solution or negative exit flag, re-estimate using a grid of starting values (i.e., manual multistart).
5. Outputs estimates and standard errors.

### 2.1 Linear estimation (step2\_thetalin\_twostep.m)

- Variables:
  - $B_{jt}$  = data.bdums(:,2:end): one brand dummy for each brand except the outside good
  - $\tilde{x}_{jt} = x_{jt} - \bar{x}_t$  data.relx: demeaned log price
  - $\tilde{z}_{jt} = z_{jt} - \bar{z}_t$  data.relz: rescaled differenced (log) price instruments
  - $\tilde{y}_t = y_t - \ln(37,500)$  data.dmmktninc: “demeaned” market log income
  - $\sigma_t^y$  = data.vlninc: standard deviation of income within a market  $t$
  - $Z_{jt}$  = data.relZ: dummies for all, including, outside good (acts as a constant) + differenced (log) price instruments in level then interacted with mkt mean income, mkt mean income<sup>2</sup>, and mkt sd(income)
    - \* If  $K_{jt} = [B_{jt} \quad \tilde{z}_{jt}]$ ,  $Z_{jt} = [K_{jt} \quad K_{jt}y_t \quad K_{jt}y_t^2 \quad K_{jt}\sigma_t^y]$
  - $A = \text{data.relA} = (\text{data.relZ}' \text{data.relZ})^{-1}$

- Estimation procedure:

– For simplest case,  $\alpha_1, \gamma = 0$ :  $\widetilde{\ln s_{jt}} = \alpha^0 \widetilde{\beta}_j - \alpha^0 \widetilde{\ln p_{jt}} + \varepsilon_{jt}$  where  $\varepsilon_{jt} = (\widetilde{\delta}_{jt} - \widetilde{\beta}_{jt}) \nu_{jt}$  and  $\widetilde{x_{jt}} = x_{jt} - \bar{x}_t$

\* `invest = ivregression(reIlnsjt, relX, data.relZ, data.relA)`

- `relXjt = [Bjt  $\widetilde{x_{jt}}$ ]` = relX: dummies for all but outside good + differenced log pricerelx includes dummies for all but the outside good (and no constant)
- relZ and relA are as defined above.

\*  $\hat{\alpha}_0^{lin} = \text{invest}(\text{end}, 1)$

\*  $\hat{\beta}_j^{lin} = [\text{invest}(1:(\text{end}-1)) - \text{invest}(1)] / \alpha_0$

– For case where  $\alpha_1, \gamma \neq 0$ :  $\widetilde{\ln s_{jt}} = \alpha_t \gamma_t \widetilde{\delta}_{jt} - \alpha_t \widetilde{\ln p_{jt}} + \varepsilon_{jt}$  where  $\alpha_t = \alpha^0 + \alpha^1 \tilde{y}_t$  and  $\gamma_t = 1 + \gamma \tilde{y}_t$

\* Step 1:  $\widetilde{\ln s_{jt}} = \alpha^0 \widetilde{\beta}_j - \alpha^0 \widetilde{\ln p_{jt}} + \varepsilon_{jt}$  where  $\varepsilon_{jt} = (\widetilde{\delta}_{jt} - \widetilde{\beta}_{jt}) \nu_{jt}$  and  $\widetilde{x_{jt}} = x_{jt} - \bar{x}_t$

- `invest = ivregression(reIlnsjt, relX, data.relZ, data.relA)`
- `relXjt = [Bjt  $\widetilde{x_{jt}}$ ]` = relX: dummies for all but outside good + differenced log pricerelx includes dummies for all but the outside good (and no constant)
- relZ and relA are as defined above.
- $\hat{\alpha}_0^{lin} = \text{invest}(\text{end}, 1)$
- $\hat{\beta}_j^{lin} = [\text{invest}(1:(\text{end}-1)) - \text{invest}(1)] / \alpha_0$

$$\begin{aligned} \widetilde{\ln s_{jt}} &= (1 + \gamma \tilde{y}_t) (\hat{\alpha}^0 + \alpha^1 \tilde{y}_t) \hat{\beta}_j - (\hat{\alpha}^0 + \alpha^1 \tilde{y}_t) \widetilde{\ln p_{jt}} + \mu_{jt} \\ &= \hat{\alpha}^0 (\hat{\beta}_j - \widetilde{\ln p_{jt}}) + \gamma \tilde{y}_t \hat{\alpha}^0 \hat{\beta}_j + \alpha^1 \tilde{y}_t (\hat{\beta}_j - \widetilde{\ln p_{jt}}) + \gamma \alpha^1 (\tilde{y}_t)^2 \hat{\beta}_j + \mu_{jt} \end{aligned}$$

\* Step 2:  $\widetilde{\ln s_{jt}} - \text{Control}_{jt} = \gamma \tilde{y}_t \hat{\alpha}^0 \hat{\beta}_j + \alpha^1 \tilde{y}_t (\hat{\beta}_j - \widetilde{\ln p_{jt}}) + \alpha^1 \gamma (\tilde{y}_t)^2 \hat{\beta}_j + \mu_{jt}$  where  $\text{Control}_{jt} =$

$$\hat{\alpha}^0 (\hat{\beta}_j - \widetilde{\ln p_{jt}})$$

- `invest2 = ivregression(reIlnsjt2, relX2, relZ2, relA2)`
- `relX2 = [  $\tilde{y}_t \hat{\alpha}^0 \hat{\beta}_j$   $\tilde{y}_t (\hat{\beta}_j - \widetilde{\ln p_{jt}})$   $(\tilde{y}_t)^2 \hat{\beta}_j$  ]`
- `relZ2 = [  $\tilde{y}_t \hat{\alpha}^0 \hat{\beta}_j$   $\tilde{y}_t (\hat{\beta}_j - \widetilde{z_{jt}})$   $(\tilde{y}_t)^2 \hat{\beta}_j$  ]`
- `relA2 = (data.relZ2' data.relZ2)^-1`

## 2.2 Set starting values (step3\_startandrescale.m)

1. Makes sure that elasticities (`alpha0`, `alpha1`, `gamma`) are within bounds.
2. Rescales starting values (`rescale.m`).
3. Times objective function (`step 4a_gmmobjective.m`) and checks that it is defined at starting values. Set Knitro objective function scaling.

## 2.3 Minimize non-linear objective function (4a\_gmmobjective.m)

$$G(\delta; \theta)' WG(\delta; \theta)$$

where:

$$G(\delta; \theta) = \begin{bmatrix} G_1(\delta; \theta) \\ G_2(\delta; \theta) \end{bmatrix} = \begin{bmatrix} Z'\xi(\delta) \\ \mathbf{E}[\delta_{jit}^* Y_i | \delta, \theta] \\ \mathbf{E}[\tilde{p}_{jit}^* Y_i | \delta, \theta] \end{bmatrix}$$

1. Identifies `delta` (mean utility) values using fixed point algorithm (**step3a\_all deltas.m** which calls **step3b\_solvefordeltas.m** sequentially or in parallel).

- For a set of markets (specified in `ids.nTset`, `ids.Tsetmin`, and `ids.Tsetmax` created in `step0_dataprep.m`), the code calculates the product-level market shares predicted by the model for a given  $\theta$  and  $\xi$ :  $s(\xi; \theta)$  and the difference between these predicted market shares and the empirical market shares. The fixed point is identified using a constrained optimization routine with constant (zero) objective function. The constraint (and Jacobian) are defined in **step3c\_cons\_s\_par** (using shares from: **step3ci\_rc\_shares\_multmkt.m** and **step3cii\_Fdelta\_par.m**). The Hessian is defined in **step3d\_d2Fdelta2\_par.m**.
- For starting values, the code uses the fact that  $\ln s_{jt} - \ln s_{0t} = \alpha_{im} \gamma_{im} \delta_{jt} - \alpha_{im} \tilde{x}_{jt}$  where  $\tilde{x}_{jt} = x_{jt} - \bar{x}_t$ ,  $\delta_{jt}^0 = ((\ln s_{jt} - \ln s_{0t}) + \hat{\alpha}_m^{0,lin} \tilde{x}_{jt}) / \hat{\alpha}_m^{0,lin}$

2. Extracts `xi` and calculate **macro moment**.

$$G_1(\delta; \theta) = Z'\xi(\delta) = Z' \left( \delta - (X'X)^{-1} X'\delta \right)$$

- (a) Pre-multiply `delta` by `data.pre'` (`XX`) to extract implied: `beta = data.pre' * delta`.
- (b) Pre-multiply quality shock by instruments to calculate macro moment: `g = data.relZ' * (delta - beta_hat(data.brandid))`
- (c) Calculate Jacobian matrix and gradient function ( $\nabla_{\theta, \delta} g_1$ ) using **step3c\_cons\_s\_par** (shares from **step3ci\_rc\_shares\_multmkt.m** and **step3cii\_Fdelta\_par.m** for constraint).

3. Calculates **micro moments**.

$$G_2(\theta) = \frac{1}{N} \sum_{t \in T} \sum_{h_j \in H_{jt}} \left( Y_{ht} - \frac{1}{N} \sum_{t \in T} \sum_{h_j \in H_{jt}} Y_{ht} \right) \left( \left( x_{hjt} - \left( \frac{\sum_j x_{jt} s_{hjt}(\delta; \theta)}{\sum_j s_{hjt}(\delta; \theta)} \right) \right) \right. \\ \left. \dots - \frac{1}{N} \sum_{t \in T} \sum_{h_j \in H_{jt}} \left( x_{hjt} - \left( \frac{\sum_j x_{jt} s_{hjt}(\delta; \theta)}{\sum_j s_{hjt}(\delta; \theta)} \right) \right) \right)$$

where for  $x_{hjt}$  equal to either  $p_{hjt}$ , the relative unit value paid by a household  $h$  for a product  $j$  that they purchased in market  $t$ , or  $\delta_{hjt}$ , the perceived quality of the product  $j$  that they purchased in market  $t$ .  $H_t$  denotes the set of sample households observed shopping in each market  $t \in T$  and  $H_{jt}$  denotes the set of sample households who purchase product  $j$  in market  $t$ .  $N$  is the number of household-product purchases observed.  $Y_{ht}$  denotes the income of sample household  $h$  in market  $t$  and  $s_{hjt}(\delta; \theta)$  denotes the expected probability that sample household  $h$  purchases product  $j$  in market  $t$ .

- **step4bi\_cons\_g2\_par.m** calculates constraint and gradient functions  $\nabla_{\theta, \delta} g_2$ ,  $\nabla_{\theta, \delta} g_3$  to prepare inputs (using shares from **step3ci\_rc\_shares\_multmkt.m**).