Table II Participant Choices

	Khasi Pooled	Khasi Mean (Std. dev.) Women	Khasi Men	Maasai Pooled	Maasai Mean (Std. dev.) Women	Maasai Men
Experiment Summary						
Compete	0.49	0.54	0.39	0.39	0.26	0.50
	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)	(0.5)
Success	2.38	2.38	2.36	2.78	2.97	2.63
	(1.5)	(1.6)	(1.4)	(1.6)	(1.7)	(1.5)
Earnings (X)	3.46	3.73	2.96	4.02	3.68	4.33
	(3.9)	(4.2)	(3.3)	(4.3)	(4.0)	(4.5)
N	80	52	28	74	34	40
Those who chose to compete						
Success	2.23	2.25	2.18	2.69	2.33	2.85
	(1.5)	(1.5)	(1.5)	(1.6)	(2.2)	(1.3)
Won-loss-tie	16-14-9	13-10-5	3-4-4	14-13-2	3-6-0	11-7-2
Earnings (X)	4.46	4.75	3.72	5.86	5.00	6.25
	(5.2)	(5.3)	(5.0)	(6.2)	(7.7)	(5.6)
Those who chose not to compete						
Success	2.51	2.54	2.47	2.84	3.20	2.40
	(1.5)	(1.6)	(1.4)	(1.6)	(1.4)	(1.7)
Won-loss-tie	18-20-3	11-11-2	7-9-1	19-18-8	9-9-7	10-9-1
Earnings if choice reversed (X)	4.95	5.42	4.29	5.42	5.60	5.20
	(5.9)	(6.2)	(4.3)	(6.2)	(6.2)	(6.3)

Compete denotes whether the individual opted to compete in the experiment.

Success denotes the number of successful attempts in the experiment (out of 10 balls tossed).

Earnings denotes the units earned during the experiment, where the units = successes if the agent chose not to compete, = 3*successes if the agent chose to compete and won, = successes if the agent chose to compete and tied, and = 0 if the agent chose to compete and lost.

Earnings if choice reversed denotes the units foregone because the agent chose not to compete.