Econometrica Supplementary Material

SUPPLEMENT TO "REPRESENTING PREFERENCES WITH A UNIQUE SUBJECTIVE STATE SPACE: CORRIGENDUM" (*Econometrica*, Vol. 75, No. 2, March, 2007, 591–600)

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IN SECTION S1, WE DEFINE our axioms and the additive expected-utility representation, and we state the corrected version of Theorem 4.A of Dekel, Lipman, and Rustichini (2001) (henceforth DLR). In Section S2, we provide a complete and almost entirely self-contained proof of this representation theorem.

S1. AXIOMS AND ADDITIVE EXPECTED-UTILITY REPRESENTATION

Let $B = \{b_1, \ldots, b_K\}$ denote the set of pure outcomes. Let $\Delta(B)$ denote the set of probability distributions on *B*. Finally, let \succ denote a preference relation on the set of nonempty subsets of $\Delta(B)$, where this space is endowed with the Hausdorff topology. Let $d_h(x, y)$ denote the Hausdorff distance between *x* and *y*.¹

DLR (2001) considered the following axioms on \succ :

AXIOM 1—Weak Order: The preference relation \succ is asymmetric and negatively transitive.

AXIOM 2—Continuity: For any *x*, the strict upper and lower contour sets $\{y \subseteq \Delta(B) \mid y \succ x\}$ and $\{y \subseteq \Delta(B) \mid y \prec x\}$ are open in the Hausdorff topology.

For any sets *x* and *y*, and any $\lambda \in [0, 1]$, define

$$\lambda x + (1 - \lambda)y = \{\lambda \beta + (1 - \lambda)\beta' \mid \beta \in x \text{ and } \beta' \in y\}.$$

AXIOM 3—Independence: If $x \succ y$, then for all z and all $\lambda \in (0, 1]$,

 $\lambda x + (1 - \lambda)z > \lambda y + (1 - \lambda)z.$

AXIOM 4—Monotonicity: If $x \subseteq y$, then $y \succeq x$.

See DLR for discussion of these axioms.

In the main text of the corrigendum, we considered the following additional continuity axiom:

¹If we let d denote the Euclidean metric on ΔB , then the Hausdorff distance is defined by

$$d_h(x, y) = \max \left\{ \sup_{\beta \in x} \inf_{\beta' \in y} d(\beta, \beta'), \sup_{\beta \in y} \inf_{\beta' \in x} d(\beta, \beta') \right\}.$$

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AXIOM 5—L Continuity: There exist menus x^* and x_* , and N > 0 such that for every $\varepsilon \in (0, 1/N)$, for every x and y with $d_h(x, y) \le \varepsilon$,

$$(1 - N\varepsilon)x + N\varepsilon x^* \succeq (1 - N\varepsilon)y + N\varepsilon x_*.$$

See the corrigendum for discussion of this axiom. The following version of continuity is standard in the literature (see, for example, Fishburn (1970) or Kreps (1988)):

AXIOM 6—von Neumann–Morgenstern (vNM) Continuity: If x > y > z, then there exist $\lambda, \bar{\lambda} \in (0, 1)$ such that $\lambda x + (1 - \lambda)z > y > \bar{\lambda}x + (1 - \bar{\lambda})z$.

We say that a function $u: \Delta(B) \to \mathbb{R}$ is an expected-utility function if $u(\beta) = \sum_{b \in B} u(b)\beta(b)$, where we abuse notation by letting *b* also denote the degenerate distribution with probability 1 on *b*. Obviously, such a function is completely defined by specifying the vector in \mathbb{R}^{K} that gives the utility of pure outcomes. Hence we also refer to such vectors as expected-utility (EU) functions.

DEFINITION S1: An *additive EU representation* is a measurable space (S, Σ) , a measurable state-dependent utility function $U : \Delta(B) \times S \to \mathbb{R}$, and a (countably additive) signed measure μ on (S, Σ) such that (i) the function $V : 2^{\Delta(B)} \setminus \{\emptyset\} \to \mathbb{R}$, which is defined by

(S1)
$$V(x) = \int_{S} \sup_{\beta \in x} U(\beta, s) \mu(ds),$$

represents \succ and (ii) $U(\cdot, s)$ is an expected-utility function for each $s \in S$.

There are several differences between the definition of an additive EU representation given here and the original definition given in DLR. We now discuss those differences and their implications.

(i) The definition in DLR only requires the measure to be finitely additive. Our necessity arguments do not rely on countable additivity and our sufficiency proof establishes that the measure is countably additive. Hence a representation with a finitely additive measure exists if and only if a representation with a countably additive measure exists.

(ii) DLR's definition required V to be continuous. We show in Lemma S4 that one implication of our definition is the stronger condition that V is Lipschitz continuous.

(iii) DLR's definition required that every state $s \in S$ be "relevant," which, loosely speaking, implies that none of the states could be dropped from the representation without altering the underlying preference.² Our definition allows for the possibility that some states are not relevant. It is not hard to show

²The interested reader should consult DLR for a precise definition of a relevant state.

that if we choose the state space to be the support of μ , then the relevancy requirement is satisfied.

(iv) DLR required that *S* be nonempty and they used a nontriviality axiom to ensure that this is possible. Our definition allows for a measure that is identically zero, in which case the support, the set of "relevant" states, is empty. We find this more convenient, but it is easy to show that adding DLR's nontriviality axiom would ensure a nonempty support.

(v) DLR required that $s, s' \in S$, $s \neq s'$, then $U(\cdot, s)$ and $U(\cdot, s')$ do not represent the same expected-utility preference. In this sense, there are no "redundant" states. It will be obvious from our proof of the representation theorem that this nonredundancy condition could be imposed without affecting the results. We omit the requirement for simplicity.

The following is the corrected statement of Theorem 4.A in DLR.

THEOREM S1: The preference > has an additive EU representation if and only if it satisfies weak order, vNM continuity, L continuity, and independence. Furthermore, > also satisfies monotonicity if and only if the measure μ is positive.

This theorem differs from the result claimed by DLR only in the continuity requirements, replacing their continuity axiom with vNM continuity and L continuity. An implication of the representation theorem is that the assumptions of Theorem S1 imply continuity because the representation constructed is continuous.

The proof of Theorem S1 is contained in Section S2. We now note an interesting relationship between the axioms.

LEMMA S1: If \succ satisfies monotonicity, then it satisfies L continuity.

PROOF: Let $x^* = \Delta(B)$, $x_* = \{(1/K, ..., 1/K)\}$, and N = K, where K is the number of pure outcomes. Take any $\varepsilon \in (0, 1/N)$ and $x, y \subseteq \Delta(B)$ such that $d_h(x, y) \le \varepsilon$. We will show that

$$(1 - N\varepsilon)y + N\varepsilon x_* \subseteq (1 - N\varepsilon)x + N\varepsilon x^*,$$

which, given monotonicity, will yield the desired result:

$$(1 - N\varepsilon)x + N\varepsilon x^* \succeq (1 - N\varepsilon)y + N\varepsilon x_*.$$

To shorten notation, let $\beta^* = (1/K, ..., 1/K)$. Take any $\beta \in (1 - N\varepsilon)y + N\varepsilon x_*$, so $\beta = (1 - N\varepsilon)\beta_y + N\varepsilon\beta^*$ for some $\beta_y \in y$. It is clear from the definition of the Hausdorff distance that $d_h(x, y) \leq \varepsilon$ implies $\inf_{\beta' \in x} \|\beta_y - \beta'\|_E \leq \varepsilon$, where $\|\cdot\|_E$ denotes the Euclidean norm. Because $\varepsilon \in (0, 1/N)$, we have $\varepsilon/(1 - N\varepsilon) > \varepsilon$, so there exists $\beta_x \in x$ such that $\|\beta_y - \beta_x\|_E \leq \varepsilon/(1 - N\varepsilon)$.

Define $\hat{\beta} \in \mathbb{R}^{K}$ as

$$\hat{\boldsymbol{\beta}} = \boldsymbol{\beta}^* + \frac{1 - N\varepsilon}{N\varepsilon} (\boldsymbol{\beta}_y - \boldsymbol{\beta}_x).$$

We claim that $\hat{\beta} \in \Delta(B)$. It is obvious that $\sum_i \hat{\beta}(b_i) = 1$, so we need only to verify that $\hat{\beta}(b_i) \ge 0$ for all *i*. Because N = K, we see that for all *i*,

$$\begin{split} |\hat{\beta}(b_i) - \beta^*(b_i)| &\leq \|\hat{\beta} - \beta^*\|_E = \frac{1 - K\varepsilon}{K\varepsilon} \|\beta_y - \beta_x\|_E \\ &\leq \frac{1 - K\varepsilon}{K\varepsilon} \frac{\varepsilon}{1 - K\varepsilon} = \frac{1}{K}. \end{split}$$

For all i, $\beta^*(b_i) = 1/K$, so we have $|\hat{\beta}(b_i) - 1/K| \le 1/K$, which implies $\hat{\beta}(b_i) \ge 0$. Thus $\hat{\beta} \in \Delta(B)$. Finally,

$$(1 - N\varepsilon)\beta_x + N\varepsilon\beta = (1 - N\varepsilon)\beta_x + N\varepsilon\beta^* + (1 - N\varepsilon)(\beta_y - \beta_x)$$
$$= (1 - N\varepsilon)\beta_y + N\varepsilon\beta^* = \beta,$$

so $\beta \in (1 - N\varepsilon)x + N\varepsilon x^*$. Because $\beta \in (1 - N\varepsilon)y + N\varepsilon x_*$ was arbitrary, this completes the proof. Q.E.D.

In light of Lemma S1, we have the following corollary to Theorem S1.

THEOREM S2: The preference > has an additive EU representation with a positive measure μ if and only if it satisfies weak order, vNM continuity, independence, and monotonicity.

S2. PROOF OF THEOREM S1

S2.1. Preliminaries: Support Functions

Define X to be the set of all nonempty, closed, and convex subsets of $\Delta(B)$. Then, for all nonempty $x \subseteq \Delta(B)$, we have $\operatorname{conv}(\operatorname{cl}(x)) \in X$, where $\operatorname{cl}(x)$ denotes the closure of x (in the Euclidean topology on $\Delta(B)$) and $\operatorname{conv}(x)$ denotes the convex hull of x. It will sometimes be useful to work with the set X instead of the set of all menus because of a natural relationship that exists between the set of closed and convex sets and a certain class of continuous functions known as the support functions. In this section, we formally define the support functions and discuss some of their properties.

First, let $S^K = \{s \in \mathbb{R}^K : \sum_i s_i = 0 \text{ and } \sum_i s_i^2 = 1\}$ be the set of *normalized* (*nonconstant*) expected-utility functions on $\Delta(B)$. For any $x \in X$, the support function $\sigma_x : S^K \to \mathbb{R}$ of x is defined by $\sigma_x(s) = \max_{\beta \in x} \beta \cdot s$. For a more complete introduction to support functions, see Rockafellar (1970) or Schneider

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(1993). Let $C(S^K)$ denote the set of continuous real-valued functions on S^K . When endowed with the supremum norm $\|\cdot\|$, $C(S^K)$ is a Banach space. Define an order \geq on $C(S^K)$ by $f \geq g$ if $f(s) \geq g(s)$ for all $s \in S^K$. Let $C = \{\sigma_x \in C(S^K) : x \in X\}$. For any $\sigma \in C$, let

$$x_{\sigma} = \bigcap_{s \in S^{K}} \left\{ \beta \in \Delta(B) \, \big| \, \beta \cdot s = \sum_{i} \beta(b_{i}) s_{i} \leq \sigma(s) \right\}.$$

The following properties of the support functions will be useful.

LEMMA S2: 1. For all $x \in X$ and $\sigma \in C$, $x_{(\sigma_x)} = x$ and $\sigma_{(x_{\sigma})} = \sigma$. Hence the mapping $x \mapsto \sigma_x$ is a bijection from X to C.

2. For all $x, y \in X$ and $\lambda \in (0, 1)$, $\sigma_{\lambda x + (1-\lambda)y} = \lambda \sigma_x + (1-\lambda)\sigma_y$.

3. For all $x, y \in X$, $d_h(x, y) = ||\sigma_x - \sigma_y||$.

4. For all $x, y \in X, x \subseteq y \iff \sigma_x \le \sigma_y$.

PROOF: The proofs are standard and can be found in Rockafellar (1970) or Schneider (1993).³ For instance, in Schneider (1993), part 1 follows from Theorem 1.7.1, part 2 follows from Theorem 1.7.5, part 3 follows from Theorem 1.8.11, and part 4 can be found on page 37. *Q.E.D.*

We also use the following properties of C:

LEMMA S3: The set *C* is convex and $\sigma_{\{(1/K,...,1/K)\}} = \mathbf{0} \in C$, where **0** denotes the zero function.

PROOF: The convexity of *C* follows from part 2 of Lemma S2 and the convexity of *X*. For any $s \in S^K$, we have $\sum_i s_i = 0$ and hence $\sigma_{\{(1/K, \dots, 1/K)\}}(s) = \sum_i (1/K)s_i = 0$.

S2.2. Necessity of the Axioms

It is easily verified that a preference \succ with an additive EU representation must satisfy weak order, vNM continuity, and independence. In addition, if the measure μ is positive, then it is easily verified that \succ satisfies monotonicity.

It is also easy to see that if \succ has an additive EU representation, then it must satisfy *indifference to closure* (IC) and *indifference to randomization* (IR) in the

³The standard setting for support functions is the set of nonempty, closed, and convex subsets of \mathbb{R}^n . However, by imposing our normalizations on the domain of the support functions S^K , the standard results are easily adapted to our setting of nonempty, closed, and convex subsets of $\Delta(B)$.

sense that for any nonempty $x \subseteq \Delta(B)$, $x \sim cl(x)$ (IC) and $x \sim conv(x)$ (IR).⁴ To see this, simply note that for any expected-utility function $u: \Delta(B) \to \mathbb{R}$,

$$\sup_{\beta \in x} u(\beta) = \max_{\beta \in cl(x)} u(\beta) = \sup_{\beta \in conv(x)} u(\beta).$$

Hence the function V defined in Equation (S1) must satisfy V(x) = V(cl(x)) = V(conv(x)).

Finally, it is easy to see that if \succ satisfies IC and IR, and satisfies L continuity on X, then it satisfies L continuity on all menus. That is, suppose \succ satisfies L continuity on X in the sense that there exist N, x^* , and x_* such that for all $\varepsilon \in (0, 1/N)$, for every $x, y \in X$ with $d_h(x, y) \le \varepsilon$,

$$(1 - N\varepsilon)x + N\varepsilon x^* \succeq (1 - N\varepsilon)y + N\varepsilon x_*.$$

Fix any menus x and y not necessarily in X. Let $\hat{x} = \text{conv}(\text{cl}(x))$ and $\hat{y} = \text{conv}(\text{cl}(y))$. It is not hard to show that $d_h(\hat{x}, \hat{y}) \le d_h(x, y)$. Hence IC, IR, and independence imply the conclusion of L continuity for these menus.⁵

In light of this, we can show that L continuity is necessary by showing that L continuity on X is necessary. To show the latter, we first prove that the V defined in Equation (S1) is Lipschitz continuous.

DEFINITION S2: The function $V: X \to \mathbb{R}$ is *Lipschitz continuous* if there exists $\overline{N} \ge 0$ such that

$$V(y) - V(x) \le Nd_h(x, y), \quad \forall x, y \in X.$$

LEMMA S4: For any additive EU representation, the function V defined by Equation (S1), restricted to X, is Lipschitz continuous.

PROOF: Define S^K and σ_x as in Section S2.1. Take an additive EU representation (S, U, μ) and define V as in Equation (S1). Because each $U(\cdot, s)$ is an expected-utility function, there exist $s: S \to S^K$, $f: S \to \mathbb{R}_+$, and $g: S \to \mathbb{R}$ such

⁴We show in Lemma S6 that IC and IR are implied by our axioms, so we do not need to add them as separate axioms.

⁵It follows from the definition of the Hausdorff distance that $d_h(cl(x), cl(y)) = d_h(x, y)$. We see that $d_h(conv(cl(x)), conv(cl(y))) \le d_h(cl(x), cl(y))$ by noting the following two inequalities, which we leave to the reader to verify:

$$\begin{split} \sup_{\boldsymbol{\beta}\in \mathrm{cl}(\boldsymbol{x})} \inf_{\boldsymbol{\beta}'\in \mathrm{cl}(\boldsymbol{y})} d(\boldsymbol{\beta},\boldsymbol{\beta}') &\geq \sup_{\boldsymbol{\beta}\in \mathrm{conv}(\mathrm{cl}(\boldsymbol{x}))} \inf_{\boldsymbol{\beta}'\in \mathrm{conv}(\mathrm{cl}(\boldsymbol{y}))} d(\boldsymbol{\beta},\boldsymbol{\beta}'), \\ \sup_{\boldsymbol{\beta}\in \mathrm{cl}(\boldsymbol{x})} \inf_{\boldsymbol{\beta}'\in \mathrm{cl}(\boldsymbol{x})} d(\boldsymbol{\beta},\boldsymbol{\beta}') &\geq \sup_{\boldsymbol{\beta}\in \mathrm{conv}(\mathrm{cl}(\boldsymbol{y}))} \inf_{\boldsymbol{\beta}'\in \mathrm{conv}(\mathrm{cl}(\boldsymbol{x}))} d(\boldsymbol{\beta},\boldsymbol{\beta}'). \end{split}$$

that $U(\beta, s) = (\beta \cdot \mathbf{s}(s))f(s) + g(s)$ for all $\beta \in \Delta(B)$, $s \in S$. Note that for any $x \in X$ and $s \in S^{K}$,

$$\sup_{\beta\in x}\beta\cdot s=\max_{\beta\in x}\beta\cdot s=\sigma_x(s).$$

Hence, $V(x) = \int_{S} [(\sigma_x \circ \mathbf{s})f + g]\mu(ds)$. We can write μ as $\mu^+ - \mu^-$, where both of these measures are positive. Let $\bar{N} = \int_{S} f \mu^+(ds) + \int_{S} f \mu^-(ds)$. Note that \bar{N} is finite.⁶ Take arbitrary $x, y \in X$. Then

$$V(y) - V(x) \leq \left| \int_{S} [(\sigma_{y} \circ \mathbf{s} - \sigma_{x} \circ \mathbf{s})f]\mu(ds) \right|$$

= $\left| \int_{S} [(\sigma_{y} \circ \mathbf{s} - \sigma_{x} \circ \mathbf{s})f]\mu^{+}(ds) - \int_{S} [(\sigma_{y} \circ \mathbf{s} - \sigma_{x} \circ \mathbf{s})f]\mu^{-}(ds) \right|$
 $\leq \left| \int_{S} [(\sigma_{y} \circ \mathbf{s} - \sigma_{x} \circ \mathbf{s})f]\mu^{+}(ds) \right|$
 $+ \left| \int_{S} [(\sigma_{y} \circ \mathbf{s} - \sigma_{x} \circ \mathbf{s})f]\mu^{-}(ds) \right|$
 $\leq \int_{S} ||\sigma_{y} - \sigma_{x}|| f\mu^{+}(ds) + \int_{S} ||\sigma_{y} - \sigma_{x}|| f\mu^{-}(ds)$
 $= \bar{N} ||\sigma_{x} - \sigma_{x}|| = \bar{N}d_{h}(x, y),$

where the last equality follows from Lemma S2. Hence V is Lipschitz continuous. Q.E.D.

Because V is affine, the following lemma establishes the L continuity of \succ on X and hence L continuity.

LEMMA S5: If \succ has a representation V that is affine and Lipschitz continuous on X, then \succ satisfies L continuity on X.

⁶By Lemma 4 in Sarver (2006), there exist $x, y \in X$ such that $\sigma_x(s) = 0$ and $\sigma_y(s) = c > 0$ for all $s \in S^K$. Then

$$V(y) - V(x) = c \int_{S} f\mu(ds) = c \left[\int_{S} f\mu^{+}(ds) - \int_{S} f\mu^{-}(ds) \right].$$

Because V is real-valued, V(y) - V(x) must be real-valued, so $\int_{S^K} f \mu^+(ds)$ and $\int_{S^K} f \mu^-(ds)$ are finite.

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PROOF: Suppose V is an affine representation of > that is Lipschitz continuous on X. The L continuity of > on X follows trivially if V is constant, so suppose there exist x^* , x_* such that $V(x^*) > V(x_*)$. Because V is Lipschitz continuous, there exists \overline{N} such that $V(y) - V(x) \le \overline{N}d_h(x, y)$ for all $x, y \in X$. Let $N = \overline{N}/[V(x^*) - V(x_*)]$. So for all x and y in X, we have

$$V(y) - V(x) \le N[V(x^*) - V(x_*)]d_h(x, y).$$

So for all *x* and *y* with $d_h(x, y) < 1/N$,

$$V(y) - V(x) \le \frac{Nd_h(x, y)}{1 - Nd_h(x, y)} [V(x^*) - V(x_*)].$$

So for every $\varepsilon \in [d_h(x, y), 1/N)$,

$$V(y) - V(x) \le \frac{N\varepsilon}{1 - N\varepsilon} [V(x^*) - V(x_*)]$$

or, equivalently,

$$(1 - N\varepsilon)V(y) + N\varepsilon V(x_*) \le (1 - N\varepsilon)V(x) + N\varepsilon V(x^*).$$

Because V is affine and represents \succ , we see that

$$(1 - N\varepsilon)x + N\varepsilon x^* \succeq (1 - N\varepsilon)y + N\varepsilon x_*.$$

Thus \succ is L continuous on X.

As noted earlier, given IC and IR, if \succ is L continuous on X, it is L continuous. Hence we have established necessity.

S2.3. Sufficiency of the Axioms

In this section, we establish the sufficiency of the axioms. We first note that our axioms imply indifference to closure and indifference to randomization.

LEMMA S6: If \succ is asymmetric and satisfies independence, then for all $x \subseteq \Delta(B)$, $x \sim \operatorname{cl}(x)$ and $x \sim \operatorname{conv}(x)$.

DLR used continuity to derive these properties, so their proofs do not suffice for our purposes.

PROOF OF LEMMA S6: Fix any $x \subseteq \Delta(B)$. First, suppose $x \not\sim cl(x)$. Then independence implies that for every *y* and every $\lambda \in (0, 1]$, $\lambda x + (1 - \lambda)y \not\sim \lambda cl(x) + (1 - \lambda)y$. We contradict this by constructing a set *y* such that

(S2)
$$\lambda x + (1 - \lambda)y = \lambda \operatorname{cl}(x) + (1 - \lambda)y \quad \forall \lambda \in (0, 1).$$

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Q.E.D.

By asymmetry of >, Equation (S2) establishes the needed contradiction. To construct y, let $\beta^* = (1/K, ..., 1/K)$ and let

$$y = \left\{ \boldsymbol{\beta} \in \mathbb{R}^{K} \middle| \sum_{i=1}^{K} \boldsymbol{\beta}(b_{i}) = 1 \text{ and } \|\boldsymbol{\beta} - \boldsymbol{\beta}^{*}\|_{E} < 1/K \right\}.$$

For any $\beta \in y$ and any i, $|\beta(b_i) - \beta^*(b_i)| \le ||\beta - \beta^*||_E < 1/K$, so $\beta(b_i) > 0$ for all i. Thus $y \subset \Delta(B)$. Take any $\lambda \in (0, 1)$. Clearly $\lambda x + (1 - \lambda)y \subseteq \lambda \operatorname{cl}(x) + (1 - \lambda)y$. To show the opposite inclusion, take any $\beta \in \lambda \operatorname{cl}(x) + (1 - \lambda)y$, so $\beta = \lambda \beta_{\bar{x}} + (1 - \lambda)\beta_y$ for some $\beta_{\bar{x}} \in \operatorname{cl}(x)$ and $\beta_y \in y$. Let $\varepsilon = 1/K - ||\beta_y - \beta^*||_E > 0$. Because $\beta_{\bar{x}} \in \operatorname{cl}(x)$, there exists $\beta_x \in x$ such that $||\beta_{\bar{x}} - \beta_x||_E < \frac{1-\lambda}{\lambda}\varepsilon$. Let $\hat{\beta} = \beta_y + \frac{\lambda}{1-\lambda}(\beta_{\bar{x}} - \beta_x)$. Then

$$\|\hat{eta}-eta^*\|_E\leq \|eta_y-eta^*\|_E+rac{\lambda}{1-\lambda}\|eta_{ ilde{x}}-eta_x\|_E<\|eta_y-eta^*\|_E+arepsilon=rac{1}{K},$$

so $\hat{\beta} \in y$. Therefore,

$$\lambda\beta_x + (1-\lambda)\beta = \lambda\beta_x + (1-\lambda)\beta_y + \lambda(\beta_{\bar{x}} - \beta_x) = \beta_y$$

so $\beta \in \lambda x + (1 - \lambda)y$. Thus $\lambda \operatorname{cl}(x) + (1 - \lambda)y \subseteq \lambda x + (1 - \lambda)y$, which implies $\lambda x + (1 - \lambda)y = \lambda \operatorname{cl}(x) + (1 - \lambda)y$.

Second, suppose $x \not\sim \operatorname{conv}(x)$. Then independence implies that for every $\lambda \in (0, 1]$, $\lambda x + (1 - \lambda) \operatorname{conv}(x) \not\sim \lambda \operatorname{conv}(x) + (1 - \lambda) \operatorname{conv}(x) = \operatorname{conv}(x)$. We contradict this by showing that

(S3)
$$\lambda x + (1 - \lambda) \operatorname{conv}(x) = \operatorname{conv}(x) \quad \forall \lambda \in [0, 1/K].$$

As in the first part of the proof, asymmetry of \succ and Equation (S3) yield a contradiction.

To show that (S3) holds, note that $\lambda x + (1 - \lambda) \operatorname{conv}(x) \subseteq \operatorname{conv}(x)$. To show the converse, fix any $\beta \in \operatorname{conv}(x)$. Because *x* can be viewed as a subset of \mathbb{R}^{K-1} , Carathéodory's theorem (see, e.g., Theorem 1.1.4 in Schneider (1993)) implies that β is a convex combination of at most *K* points in *x*.

In light of this, fix any $\lambda \in [0, 1/K]$ and write β as $\sum_{i=1}^{K} t_i \beta_i = \beta$, where $\beta_i \in x$, $t_i \ge 0$, and $\sum_{i=1}^{K} t_i = 1$. Clearly, there must be some j such that $t_j \ge 1/K$. Define \hat{t}_i for i = 1, ..., K by $\hat{t}_j = (t_j - \lambda)/(1 - \lambda)$ and for $i \ne j$, $\hat{t}_i = t_i/(1 - \lambda)$. Obviously, $\hat{t}_i \ge 0$ for all $i \ne j$. Also, $t_j \ge 1/K \ge \lambda$ implies $\hat{t}_j \ge 0$. Finally, it is easy to show that $\sum_i \hat{t}_i = 1$. Hence $\hat{\beta} \equiv \sum_i \hat{t}_i \beta_i \in \text{conv}(x)$, so:

$$\lambda \beta_j + (1 - \lambda) \hat{\beta} \in \lambda x + (1 - \lambda) \operatorname{conv}(x).$$

But it is easy to see that $\lambda \beta_j + (1 - \lambda)\hat{\beta} = \beta$. Hence $\operatorname{conv}(x) \subseteq \lambda x + (1 - \lambda) \operatorname{conv}(x)$, implying (S3). *Q.E.D.*

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Note that for any $u \in \mathbb{R}^{K}$ (i.e., any expected-utility function on $\Delta(B)$) and any $x \subseteq \Delta(B)$,

$$\sup_{\beta \in x} \beta \cdot u = \max_{\beta \in \operatorname{conv}(\operatorname{cl}(x))} \beta \cdot u.$$

Thus if we establish an additive EU representation for \succ on X (the set of all nonempty, closed, and convex subsets of $\Delta(B)$) and apply the same functional form for all $x \subseteq \Delta(B)$, then by Lemma S6 the resulting function represents \succ on the set of all menus. The remainder of this section is devoted to establishing an additive EU representation for \succ on X.

LEMMA S7: If > satisfies weak order, vNM continuity, and independence, then there exists an affine $V: X \to \mathbb{R}$ that represents > on X. Furthermore, V is unique up to an affine transformation.

PROOF: This result follows from the mixture space theorem. For instance, see Fishburn (1970, Theorem 8.4, p. 112) or Kreps (1988, Theorem 5.11, p. 54). Q.E.D.

In the preceding lemma, the restriction to X is needed for the mixture space axioms because $\lambda[\lambda' x + (1 - \lambda')y] + (1 - \lambda)y$ might not equal $\lambda\lambda' x + (1 - \lambda\lambda')y$ if x and y are not convex. If x and y are not convex, the second set may be strictly smaller than the first.

The following lemma combines L continuity with the assumptions of Lemma S7 to obtain a Lipschitz continuous representation.

LEMMA S8: Assume > has an affine representation $V: X \to \mathbb{R}$. Then V is Lipschitz continuous if > satisfies L continuity.

PROOF: Suppose > satisfies L continuity. Fix the x^* , x_* , and N of the axiom, any $D \in (0, 1/N)$, and any x and y with $d_h(x, y) \le D$. Let $\delta = d_h(x, y)$. If $\delta = 0$, then $x, y \in X$ implies x = y, in which case the conclusion is obvious. So suppose $\delta > 0$. Then

$$(1 - N\delta)x + N\delta x^* \succeq (1 - N\delta)y + N\delta x_*.$$

Using the affine representation, this implies⁷

$$V(y) - V(x) \le \frac{N}{1 - N\delta} [V(x^*) - V(x_*)] d_h(x, y).$$

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⁷We have made the implicit assumption that $x^*, x_* \in X$. This assumption is without loss of generality because, by Lemma S6, we can replace these sets with their closed convex hulls.

Because $N\delta = Nd_h(x, y) \le ND < 1$, we have $N/(1 - N\delta) \le N/(1 - ND) < \infty$. Let $\overline{N} = [N/(1 - ND)][V(x^*) - V(x_*)]$. Then for any x and y with $d_h(x, y) \le D$, we have

$$V(y) - V(x) \le Nd_h(x, y).$$

To complete the proof, we show the same for arbitrary x and y. Fix any x and y, and fix any sequence $0 = \lambda_0 < \lambda_1 < \cdots < \lambda_M < \lambda_{M+1} = 1$ such that $(\lambda_{m+1} - \lambda_m)d_h(x, y) \le D$. Let $x_m = \lambda_m x + (1 - \lambda_m)y$. Then

$$d_h(x_{m+1}, x_m) = \|\sigma_{x_{m+1}} - \sigma_{x_m}\|$$

= $(\lambda_{m+1} - \lambda_m) \|\sigma_x - \sigma_y\|$
= $(\lambda_{m+1} - \lambda_m) d_h(x, y).$

Hence from the previous part, we see that

$$V(x_{m+1}) - V(x_m) \le N(\lambda_{m+1} - \lambda_m)d_h(x, y).$$

Summing both sides over *m* from m = 0 to m = M gives $V(y) - V(x) \le Nd_h(x, y)$, so *V* is Lipschitz continuous. Q.E.D.

In light of Lemmas S7 and S8, there exists a Lipschitz continuous and affine function *V* that represents \succ on *X*. It is obvious that if \succ also satisfies monotonicity, then *V* is monotone in the sense that $x \subseteq y$ implies $V(x) \leq V(y)$. Because *V* is unique up to an affine transformation, we can normalize *V* so that $V(\{(1/K, ..., 1/K)\}) = 0$. Define the functional $W: C \to \mathbb{R}$ by $W(\sigma) = V(x_{\sigma})$. Then, by part 1 of Lemma S2, $V(x) = W(\sigma_x)$ for all $x \in X$. We say the function *W* is monotone if for all $\sigma, \sigma' \in C, \sigma \leq \sigma'$ implies $W(\sigma) \leq W(\sigma')$.

LEMMA S9: The functional W is Lipschitz continuous and linear (i.e., W is affine and $W(\mathbf{0}) = 0$). If V is monotone, then W is monotone.

PROOF: To see that *W* is affine, let $x, y \in X$ and $\lambda \in (0, 1)$. Then, by parts 1 and 2 of Lemma S2 and the affinity of *V*,

$$W(\lambda \sigma_x + (1 - \lambda)\sigma_y) = W(\sigma_{\lambda x + (1 - \lambda)y}) = V(\lambda x + (1 - \lambda)y)$$
$$= \lambda V(x) + (1 - \lambda)V(y)$$
$$= \lambda W(\sigma_x) + (1 - \lambda)W(\sigma_y).$$

By Lemma S3 and the chosen normalization of V, we see that

$$W(\mathbf{0}) = W(\sigma_{\{(1/K,\dots,1/K)\}}) = V(\{(1/K,\dots,1/K)\}) = 0.$$

The Lipschitz continuity of W follows from the Lipschitz continuity of V and parts 1 and 3 of Lemma S2. By part 4 of Lemma S2, W inherits monotonicity from V. Q.E.D.

We proceed by showing that $W: C \to \mathbb{R}$ has a unique continuous linear extension to $C(S^K)$. First, define H and H^* as follows:⁸

$$H = \bigcup_{r \ge 0} rC = \{r\sigma \in C(S^{K}) | r \ge 0 \text{ and } \sigma \in C\},\$$
$$H^{*} = H - H = \{f \in C(S^{K}) | f = f_{1} - f_{2} \text{ for some } f_{1}, f_{2} \in H\}$$

Therefore, if $f \in H^*$, then there exist σ^1 , $\sigma^2 \in C$ and $r_1, r_2 \ge 0$ such that $f = r_1 \sigma^1 - r_2 \sigma^2$. We note some relevant properties of H^* :

LEMMA S10: 1. The set H^* is a linear subspace of $C(S^K)$. 2. For any $f \in H^*$, there exist σ^1 , $\sigma^2 \in C$ and r > 0 such that $f = r(\sigma^1 - \sigma^2)$. 3. The set H^* is dense in $C(S^K)$.

PROOF: 1. It is obvious that $f \in H^*$ implies $rf \in H^*$ for any scalar *r*. Let $f, g \in H^*$. Then, we can write $f = r_1\sigma^1 - r_2\sigma^2$ and $g = \hat{r}_1\hat{\sigma}^1 - \hat{r}_2\hat{\sigma}^2$, where $r_1, r_2, \hat{r}_1, \hat{r}_2 \ge 0$ and $\sigma^1, \sigma^2, \hat{\sigma}^1, \hat{\sigma}^2 \in C$. Define $\bar{\sigma}^1$ and $\bar{\sigma}^2$ as follows:

$$\bar{\sigma}^{1} = \begin{cases} \frac{r_{1}}{r_{1} + \hat{r}_{1}} \sigma^{1} + \frac{\hat{r}_{1}}{r_{1} + \hat{r}_{1}} \hat{\sigma}^{1}, & \text{if } r_{1} + \hat{r}_{1} \neq 0, \\ 0, & \text{otherwise;} \end{cases}$$
$$\bar{\sigma}^{2} = \begin{cases} \frac{r_{2}}{r_{2} + \hat{r}_{2}} \sigma^{2} + \frac{\hat{r}_{2}}{r_{2} + \hat{r}_{2}} \hat{\sigma}^{2}, & \text{if } r_{2} + \hat{r}_{2} \neq 0, \\ 0, & \text{otherwise.} \end{cases}$$

Because *C* is convex and $\mathbf{0} \in C$ by Lemma S3, we see that $\bar{\sigma}^1, \bar{\sigma}^2 \in C$. Hence $f + g = (r_1 + \hat{r}_1)\bar{\sigma}^1 - (r_2 + \hat{r}_2)\bar{\sigma}^2 \in H^*$, so H^* is a linear subspace.

2. Let $f \in H^*$, so there exist σ^1 , $\sigma^2 \in C$ and $r_1, r_2 \ge 0$ such that $f = r_1 \sigma^1 - r_2 \sigma^2$. Let $r = \max\{r_1, r_2\}$. If r = 0, then $f = r'(\mathbf{0} - \mathbf{0})$ for any r' > 0, establishing the desired result. Therefore, suppose r > 0. Because $\mathbf{0} \in C$ and C is convex, we have $\hat{\sigma}^i \equiv (r_i/r)\sigma^i \in C$. Then $f = r(\hat{\sigma}^1 - \hat{\sigma}^2)$.

3. Although stated slightly differently, a classic proof of this result can be found in Hörmander (1954). A complete proof for the current setting is contained in Lemma 11 of DLR. *Q.E.D.*

We use the foregoing properties of H^* to establish the following result:

⁸DLR defined $H = \bigcup_{r \ge 0} rC_+$, where $C_+ = \{\sigma \in C | \sigma \ge 0\}$. However, it can be verified that the resulting H^* is the same under either definition of H.

LEMMA S11: Any Lipschitz continuous linear functional $W: C \to \mathbb{R}$ has a unique continuous linear extension to $C(S^K)$. If W is monotone, then this extension is a positive linear functional.

PROOF: First, extend W to H^* by linearity. Specifically, if $f \in H^*$, then by part 2 of Lemma S10 there exist σ^1 , $\sigma^2 \in C$ and r > 0 such that $f = r(\sigma^1 - \sigma^2)$. Therefore, define $\hat{W}: H^* \to \mathbb{R}$ by $\hat{W}(f) = r[W(\sigma^1) - W(\sigma^2)]$. We verify that \hat{W} is uniquely defined. Suppose

$$f = r(\sigma^1 - \sigma^2) = \hat{r}(\hat{\sigma}^1 - \hat{\sigma}^2).$$

Let $\bar{r} = r + \hat{r}$. The claim obviously holds if $\hat{r} = 0$, so assume $\hat{r} > 0$. Then we have

$$\frac{r}{\bar{r}}\sigma^1 + \frac{\hat{r}}{\bar{r}}\hat{\sigma}^2 = \frac{\hat{r}}{\bar{r}}\hat{\sigma}^1 + \frac{r}{\bar{r}}\sigma^2,$$

which is an element of C because C is convex by Lemma S3. Since W is affine, we see that

$$\frac{r}{\bar{r}}W(\sigma^1) + \frac{\hat{r}}{\bar{r}}W(\hat{\sigma}^2) = \frac{\hat{r}}{\bar{r}}W(\hat{\sigma}^1) + \frac{r}{\bar{r}}W(\sigma^2)$$

or, equivalently,

$$rW(\sigma^1) - rW(\sigma^2) = \hat{r}W(\hat{\sigma}^1) - \hat{r}W(\hat{\sigma}^2).$$

It is easily verified that \hat{W} is linear. Also, because $W(\mathbf{0}) = 0$, we have $\hat{W}|_{C} = W$. Thus \hat{W} is the unique linear extension of W to H^* .

By part 1 of Lemma S10, H^* is a linear subspace of $C(S^K)$. We now prove that \hat{W} is a bounded linear functional on H^* . By the Lipschitz continuity of Won C, there exists \bar{N} such that $W(\sigma^1) - W(\sigma^2) \le \bar{N} || \sigma^1 - \sigma^2 ||$ for all $\sigma^1, \sigma^2 \in C$. Let $f \in H^*$. By part 2 of Lemma S10, there exist $\sigma^1, \sigma^2 \in C$ and r > 0 such that $f = r(\sigma^1 - \sigma^2)$. Therefore,

$$|\hat{W}(f)| = r|W(\sigma^{1}) - W(\sigma^{2})| \le \bar{N}r\|\sigma^{1} - \sigma^{2}\| = \bar{N}\|f\|,$$

so \hat{W} is bounded on H^* . Therefore, we can apply the Hahn–Banach theorem (see Royden (1988, Theorem 4, p. 223)) to conclude that \hat{W} has an extension to a continuous linear functional $\bar{W}: C(S^K) \to \mathbb{R}$. Because H^* is dense in $C(S^K)$ by part 3 of Lemma S10, it is easily verified that \bar{W} is the unique continuous extension of \hat{W} to $C(S^K)$.

It remains only to show that if W is monotone, then \overline{W} is a positive linear functional on $C(S^K)$. We first prove that monotonicity of W implies \hat{W} is a positive linear functional on H^* . Suppose $f \in H^*$, $f \ge 0$. Then there exist

 σ^1 , $\sigma^2 \in C$ and r > 0 such that $f = r(\sigma^1 - \sigma^2)$. Clearly, we must have $\sigma^1 \ge \sigma^2$; hence

$$\hat{W}(f) = r[W(\sigma^1) - W(\sigma^2)] \ge 0$$

by the monotonicity of W. Thus \hat{W} is a positive linear functional. Now, let $f \in C(S^K)$, $f \ge 0$. Because H^* is dense in $C(S^K)$, there exists a sequence $\{f_n\} \subset H^*$ such that $f_n \to f$. Without loss of generality, suppose $f_n \ge 0$ for all n.⁹ Because $\bar{W}|_{H^*} = \hat{W}$ and \hat{W} is a positive linear functional, $\bar{W}(f_n) \ge 0$ for all n. Then, by continuity, $\bar{W}(f) \ge 0$, so \bar{W} is a positive linear functional. Q.E.D.

Notice that the uniqueness of the extension in Lemma S11 is not necessary to prove the existence of an additive EU representation. We include this argument anyway because it can be useful for showing other results. For example, one can use it to show uniqueness of the measure on S^{K} shown to exist in the next lemma.

We have now established that there exists a continuous linear function $\overline{W}: C(S^K) \to \mathbb{R}$ such that $V(x) = \overline{W}(\sigma_x)$ for all $x \in X$. We have also established that if > satisfies monotonicity, then \overline{W} is a positive linear functional. We can now apply the Riesz representation theorem, which states that every continuous linear functional on $C(S^K)$ can be represented as integration against a measure.

LEMMA S12: If S^{K} is compact metrizable space and \overline{W} is a continuous linear functional on $C(S^{K})$, then there exists a finite signed Borel measure μ on S^{K} such that

$$\bar{W}(f) = \int_{S^K} f(s)\mu(ds).$$

Furthermore, if \overline{W} is a positive linear functional, then μ is positive.

PROOF: For the proof, see Royden (1988, Theorem 25, p. 357) or Aliprantis and Border (1999, Theorem 13.15, p. 466). For the case of a positive linear functional, see Royden (1988, Theorem 23, p. 352). *Q.E.D.*

Define $U: \Delta(B) \times S^K \to \mathbb{R}$ by $U(\beta, s) = \beta \cdot s$. Then for all $x \in X$,

$$V(x) = \bar{W}(\sigma_x) = \int_{S^K} \sigma_x(s)\mu(ds) = \int_{S^K} \max_{\beta \in x} U(\beta, s)\mu(ds).$$

⁹Otherwise, we could take the sequence $\{f'_n\} \subset H^*$ defined by $f'_n = \max\{f_n, 0\}$. The functions in this sequence are elements of H^* because $\mathbf{0} \in H^*$ and H^* is a vector lattice, which implies it contains the pointwise maximum of any two of its elements. A proof that H^* is a vector lattice can be found in DLR (Lemma 11). Then, because $f \ge 0$, we have $||f'_n - f|| \le ||f_n - f||$, and therefore $f'_n \to f$. Furthermore, if \succ satisfies monotonicity, then μ is positive. This completes the proof.

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