#### Econometrica Supplementary Material

# SUPPLEMENT TO "AMBIGUITY IN THE SMALL AND IN THE LARGE" (*Econometrica*, Vol. 80, No. 6, November 2012, 2827–2847)

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## APPENDIX S.A: LOCALLY LIPSCHITZ PREFERENCES

WE CONSIDER A PREFERENCE  $\succeq$  that admits a monotonic, continuous, normalized, Bernoullian representation (I, u), and introduce a novel axiom that is equivalent to the assertion that I is locally Lipschitz.<sup>1</sup> Recall that  $x_h \in X$ denotes the certainty equivalent of act  $h \in \mathcal{F}$ .

AXIOM 1—Locally Bounded Improvements: For every  $h \in \mathcal{F}^{int}$ , there are  $y \in X$  and  $g \in \mathcal{F}$  with  $g(s) \succ h(s)$  for all s such that, for all  $(h^n) \subset \mathcal{F}$  and  $(\lambda^n) \subset [0, 1]$  with  $h^n \to h$  and  $\lambda^n \downarrow 0$ ,

$$\lambda^n g + (1 - \lambda^n) h^n \prec \lambda^n y + (1 - \lambda^n) x_{h^n}$$
 eventually.

To gain intuition, focus on the constant sequence with  $h^n = h$ . Since preferences are Bernoullian, the individual's evaluation of  $\lambda y + (1 - \lambda)x_h$  changes linearly with  $\lambda$ . On the other hand, her evaluation of  $\lambda g + (1 - \lambda)h$  may improve in arbitrary nonlinear (though continuous) ways as  $\lambda$  increases from 0 to 1 (recall that g is pointwise preferred to h). The axiom states that when  $\lambda$  is close to 0, this improvement is comparable to the *linear* change in preference that applies to  $\lambda y + (1 - \lambda)x_h$  (which may still be very rapid, if y is much preferred to  $x_h$ ). Hence, it imposes a bound on the instantaneous rate of change in preferences as a function of  $\lambda$ . Furthermore, this bound is required to be uniform in a neighborhood of h.

**PROPOSITION S1:** Let  $\succeq$  be a preference that admits a monotonic, continuous, Bernoullian, normalized representation (I, u). Then  $\succeq$  satisfies Axiom 1 if and only if I is locally Lipschitz in the interior of its domain.

PROOF: If. Functionally, the displayed equation in Axiom 1 is equivalent to

(S1) 
$$I(\lambda^{n}[u \circ g - u \circ h^{n}] + u \circ h^{n})$$
$$= I(\lambda^{n}u \circ g + (1 - \lambda^{n})u \circ h^{n}) < I(\lambda^{n}u(y) + (1 - \lambda^{n})u(x^{n}))$$
$$= \lambda^{n}u(y) + (1 - \lambda^{n})u(x^{n}) = \lambda^{n}[u(y) - I(u \circ h^{n})] + I(u \circ h^{n}).$$

<sup>1</sup>That is, for every  $a \in \operatorname{int} B_0(\Sigma, u(X))$ , there are  $\varepsilon > 0$  and L > 0 such that  $|I(b) - I(c)| \le L \|b - c\|$  for all  $b, c \in B_0(\Sigma, u(X))$  with  $\|b - a\| < \varepsilon$  and  $\|c - a\| < \varepsilon$ .

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Notice that the second equality uses the assumption that *I* is normalized. Since  $u \circ h^n \to u \circ h$  in the sup norm, for every  $\varepsilon \in (0, \min_s[u(g(s)) - u(h(s))])$  and for *n* large enough,  $\max_s |u(h(s)) - u(h^n(s))| < \min_s[u(g(s)) - u(h(s))] - \varepsilon$ , so that, for every *s*,  $u(h^n(s)) = u(h(s)) + [u(h^n(s)) - u(h(s))] < u(h(s)) + \min_{s'}[u(g(s')) - u(h(s'))] - \varepsilon \le u(h(s)) + u(g(s)) - u(h(s)) - \varepsilon = u(g(s)) - \varepsilon$ . In other words,  $u(g(s)) - u(h^n(s)) > \varepsilon$  for all *s* and all *n* large enough. Moreover, for *n* large enough,  $\lambda^n \varepsilon + h^n \in B_0(\Sigma, u(X))$ . Since *I* is monotonic, rearranging terms yields

$$\frac{I(\lambda^n \varepsilon + u \circ h^n) - I(u \circ h^n)}{\lambda^n} < u(y) - I(u \circ h^n) \quad \text{eventually.}$$

Again because  $u \circ h^n \to u \circ h$ , eventually  $I(u \circ h^n) \ge I(u \circ h) - \varepsilon$ , so finally

$$\frac{I(\lambda^n \varepsilon + u \circ h^n) - I(u \circ h^n)}{\lambda^n} < u(y) - I(u \circ h) + \varepsilon \quad \text{eventually.}$$

This implies that for a suitable  $\varepsilon > 0$ ,  $I^{\circ}(u \circ h; \varepsilon) \le u(y) - I(u \circ h) + \varepsilon < \infty$ .

To sum up, for every *h* such that  $u \circ h \in \operatorname{int} B_0(\Sigma, u(X))$ , there are  $\varepsilon > 0$ and  $y \in X$  such that  $I^\circ(u \circ h; \varepsilon) \le u(y) - I(u \circ h) + \varepsilon < \infty$ . Since *I* is monotonic, by Proposition 4 in Rockafellar (1980), *I* is directionally Lipschitzian; by Theorem 3 therein, the Clarke–Rockafeller derivative of *I* in the direction *a* at  $u \circ h$ , denoted  $I^\uparrow(u \circ h; a)$ , equals  $\liminf_{b\to a} I^\circ(u \circ h; b)$ . Since  $I^\circ(u \circ h; \cdot)$ is monotonic because *I* is, this implies that, for all *a* such that  $a(s) < \varepsilon$ ,  $I^\uparrow(u \circ h; a) \le I^\circ(u \circ h; \varepsilon) < \infty$ . Therefore, the constant function 0 is in the interior of  $\{a: I^\uparrow(u \circ h; a) < \infty\}$ . Again by Theorem 3 in Rockafellar (1980), this implies that *I* is directionally Lipschitz with respect to the vector 0; as noted on page 267 therein, it is "an easy fact to verify" that this is equivalent to the assertion that *I* is locally Lipschitz at  $u \circ h$ .

*Only if.* Conversely, suppose *I* is Lipschitz near  $u \circ h$ . Since *h* is interior, *I* is monotonic and normalized, and  $I^{\circ}(u \circ h; \cdot)$  is continuous, there is  $\varepsilon > 0$  such that  $I^{\circ}(u \circ h; \varepsilon) < u(y) - I(u \circ h) - \varepsilon$  for some  $y \in X$ . Then, for all  $(h^n) \to h$  and  $(\lambda^n) \downarrow 0$ , eventually

$$\frac{I(\lambda^n[\varepsilon+u\circ h^n]+(1-\lambda^n)u\circ h^n)-I(u\circ h^n)}{\lambda^n}$$
$$=\frac{I(\lambda^n\varepsilon+u\circ h^n)-I(u\circ h^n)}{\lambda^n}< u(y)-I(u\circ h)-\varepsilon.$$

Now choose *n* large enough so that  $\max_{s} |u(h(s)) - u(h^{n}(s))| < \frac{\varepsilon}{2}$ . Then a fortiori, for every *s*,  $u(h(s)) - u(h^{n}(s)) < \frac{\varepsilon}{2}$ , that is,  $u(h(s)) < u(h^{n}(s)) + \frac{\varepsilon}{2}$  and, therefore,  $u(h(s)) + \frac{\varepsilon}{2} < u(h^{n}(s)) + \varepsilon$ . Because *h* is interior, there is  $\delta \in (0, \frac{\varepsilon}{2}]$  such that  $u \circ h + \delta = u \circ g$  for some  $g \in \mathcal{F}$ ; for such *g*, the above argument

implies that  $u(g(s)) < u(h^n(s)) + \varepsilon$  for all *s*, and of course g(s) > h(s) for all *s*. By monotonicity, conclude that, for all *n* sufficiently large,

$$\frac{I(\lambda^n u \circ g + (1 - \lambda^n) u \circ h^n) - I(u \circ h^n)}{\lambda^n} < u(y) - I(u \circ h) - \varepsilon$$

Finally, by choosing *n* large enough, we can ensure that  $I(u \circ h^n) < I(u \circ h) + \varepsilon$  and, therefore,

$$\frac{I(\lambda^n u \circ g + (1 - \lambda^n) u \circ h^n) - I(u \circ h^n)}{\lambda^n} < u(y) - I(u \circ h^n).$$

Rearranging terms yields Eq. (S1), so the axiom holds.

O.E.D.

## APPENDIX S.B: NICE MBL PREFERENCES

PROPOSITION S2: A monotonic, isotone, and concave function  $I: B_0(\Sigma, \Gamma) \rightarrow \mathbb{R}$  (for some interval  $\Gamma$ ) is nice everywhere in the interior of its domain.

PROOF: Recall that a monotone concave I is locally Lipschitz; furthermore,  $\partial I$  coincides with the superdifferential of I (e.g., Rockafellar (1980, p. 278)) and it is monotone in the sense that

(S2) 
$$\forall c, c' \in \operatorname{int} B_0(\Sigma, \Gamma), Q \in \partial I(c), Q' \in \partial I(c'), \quad Q(c-c') \leq Q'(c-c').^2$$

Fix  $c' \in \operatorname{int} B_0(\Sigma, \Gamma)$  and suppose that  $Q_0 \in \partial I(c')$ . Then, for every  $c \in \operatorname{int} B_0(\Sigma, \Gamma)$  and every  $Q \in \partial I(c)$ ,  $Q(c - c') \leq 0$ . Since c' is interior, the set  $\hat{\Gamma} = \Gamma \cap \{\gamma \in \mathbb{R} : \gamma > c'(s) \forall s\}$  is nonempty. Moreover, for any  $\gamma \in \hat{\Gamma}$  and for all  $Q \in \partial I(1_s\gamma)$ ,  $Q(1_s\gamma - c') \leq 0$ . But since  $\gamma - c'(s) > 0$  for all s and since I is monotonic, this requires that  $\partial I(1_s\gamma) = \{Q_0\}$  for all  $\gamma \in \hat{\Gamma}$ .

In particular, pick  $\alpha, \beta \in \hat{\Gamma}$  with  $\alpha > \beta$ . Since *I* is isotone,  $I(1_s\alpha) > I(1_s\beta)$ . By the mean-value theorem (Lebourg (1979)), there must be  $\mu \in (0, 1)$  and  $Q \in \partial I(\mu 1_s \alpha + (1 - \mu) 1_s \beta) = \partial I([\mu \alpha + (1 - \mu)\beta] 1_s)$  such that  $I(1_s\alpha) - I(1_s\beta) = Q(1_s\alpha - 1_s\beta) = Q(1_s)(\alpha - \beta)$ . But  $\mu\alpha + (1 - \mu)\beta \in \hat{\Gamma}$ , so  $Q = Q_0$ , and, therefore,  $I(1_s\alpha) = I(1_s\beta)$ —a contradiction. Therefore, *I* must be nice at *c*. *Q.E.D.* 

We now provide an axiom for MBL preferences that ensures niceness. There are obvious similarities with Axiom 1.

<sup>2</sup>Since  $\partial I$  is the superdifferential of I,  $Q(c'-c) \ge I(c') - I(c)$  and  $Q'(c-c') \ge I(c) - I(c')$ . Summing these inequalities yields the inequality in the text. AXIOM 2—Nonnegligible Worsenings at h: There are  $y \in X$  with  $y \prec h$  and  $g \in \mathcal{F}$  with  $g(s) \prec h(s)$  for all s such that, for all  $(h^n) \subset \mathcal{F}$  and  $(\lambda^n) \subset [0, 1]$  with  $h^n \rightarrow h$  and  $\lambda^n \downarrow 0$ ,

$$\lambda^n g + (1 - \lambda^n) h^n \prec \lambda^n y + (1 - \lambda^n) x_{h^n}$$
 eventually.

This axiom rules out the possibility that preferences may be "flat" when moving from *h* toward pointwise less desirable acts *g*. We argue as for Axiom 1: the individual's evaluation of  $\lambda y + (1 - \lambda)x_h$  changes linearly with  $\lambda$ , whereas her evaluation of  $\lambda g + (1 - \lambda)h$  may worsen in arbitrary nonlinear ways as  $\lambda$  increases from 0 to 1. Axiom 2 states that when  $\lambda$  is close to 0, this worsening is comparable to the *linear* decrease in preference that applies to  $\lambda y + (1 - \lambda)x_h$ (which may still be very slow, if *y* is almost as good as  $x_h$ ).

Mas-Colell (1977) characterized preferences over consumption bundles (i.e., on  $\mathbb{R}^n_+$ ) represented by a (locally) Lipschitz and regular utility function; his notion of regularity is related to niceness (cf. Mas-Colell (1977, p. 1411)); for instance, if utility is continuously differentiable, the requirement is that its gradient be nonvanishing on  $\mathbb{R}^n_{++}$ . Mas-Colell's axiom is not directly related to ours.

PROPOSITION S3: Let  $\succeq$  be an MBL preference with representation (I, u), and assume that I is normalized. Then  $\succeq$  satisfies Axiom 2 at  $h \in \mathcal{F}^{int}$  if and only if I is nice at  $u \circ h$ .

**PROOF:** If. As in the proof of Proposition S1, for g, y,  $(h^n)$ ,  $(\lambda^n)$  as in the axiom,

$$I(\lambda^{n}[u \circ g - u \circ h^{n}] + u \circ h^{n})$$
  
<  $\lambda^{n}[u(y) - I(u \circ h^{n})] + I(u \circ h^{n})$  eventually.

For *n* large,  $||u \circ h^n - u \circ h|| < 1$  and, therefore,  $u(h^n(s)) - u(g(s)) = [u(h^n(s)) - u(h(s))] + u(h(s)) - u(g(s)) < 1 + \max_s[u(h(s)) - u(g(s))] \equiv \delta$ . Since h(s) > g(s) for all  $s, \delta > 0$ . Furthermore, as  $n \to \infty$ , eventually  $\lambda^n(-\delta) + u \circ h^n \in B_0(\Sigma, u(X))$  and so, by monotonicity of I,

$$I(\lambda^n(-\delta) + u \circ h^n) < \lambda^n[u(y) - I(u \circ h^n)] + I(u \circ h^n)$$
 eventually.

Rearranging gives

$$\frac{I(\lambda^n(-\delta) + u \circ h^n) - I(u \circ h^n)}{\lambda^n} < u(y) - I(u \circ h^n) \quad \text{eventually}$$

Since  $h^n \to h$  and *I* is continuous, for every  $\varepsilon > 0$ , eventually  $I(u \circ h^n) \ge I(u \circ h) - \varepsilon$  and so

$$\frac{I(\lambda^n(-\delta) + u \circ h^n) - I(u \circ h^n)}{\lambda^n} < u(y) - I(u \circ h) + \varepsilon \quad \text{eventually.}$$

Therefore,  $I^0(u \circ h; -\delta) \le u(y) - I(u \circ h) + \varepsilon$ . Since this is true for all  $\varepsilon > 0$ , then  $I^0(u \circ h; -\delta) \le u(y) - I(u \circ h) < 0$  as y < h. But since  $I^0(u \circ h; -\delta) = \max_{Q \in \partial I(u \circ h)} (-\delta)Q(S) = -\delta \min_{Q \in \partial I(u \circ h)} Q(S)$  and every  $Q \in \partial I(u \circ h)$  is a positive measure because I is monotonic, the zero measure  $Q_0$  cannot belong to  $\partial I(u \circ h)$ .

Only if. Conversely, suppose *I* is nice at  $u \circ h$ . Since *h* is interior, there is  $\delta > 0$  such that  $u \circ h - \delta = u \circ g$  for some  $g \in \mathcal{F}^{\text{int}}$ . Since  $Q_0 \notin \partial I(u \circ h)$  and *I* is monotonic,  $I^0(u \circ h; -\frac{1}{2}\delta) < 0$ . Hence, for all sequences  $\lambda^n \to 0$  and  $h^n \to h$  (acts), and for all  $\varepsilon \in (0, -I^0(u \circ h; -\frac{1}{2}\delta))$ , eventually

$$\frac{I\left(\lambda^n\left(-\frac{1}{2}\delta\right)+u\circ h^n\right)-I(u\circ h^n)}{\lambda^n}<-\varepsilon.$$

In particular, find  $y \in X$  such that  $y \prec h$  and  $I(u \circ h) - u(y) < -\frac{1}{2}I^0(u \circ h; -\frac{1}{2}\delta)$ , which is possible because *h* is interior. Add  $-\frac{1}{2}I^0(u \circ h; -\frac{1}{2}\delta)$  on both sides of this inequality to conclude that  $I(u \circ h) - u(y) - \frac{1}{2}I^0(u \circ h; -\frac{1}{2}\delta) < -I^0(u \circ h; -\frac{1}{2}\delta)$  and so eventually

$$\frac{I\left(\lambda^{n}\left(-\frac{1}{2}\delta\right)+u\circ h^{n}\right)-I(u\circ h^{n})}{\lambda^{n}}$$
  
<  $u(y)-I(u\circ h)+\frac{1}{2}I^{0}\left(u\circ h;-\frac{1}{2}\delta\right).$ 

Also, for *n* large,  $I(u(h^n)) \le I(u(h)) - \frac{1}{2}I^0(u \circ h; -\frac{1}{2}\delta)$ ; conclude that, eventually,

$$\frac{I\left(\lambda^n\left(-\frac{1}{2}\delta\right)+u\circ h^n\right)-I(u\circ h^n)}{\lambda^n} < u(y)-I(u\circ h^n).$$

Rewriting yields

$$I\left(\lambda^{n}\left[-\frac{1}{2}\delta+u\circ h^{n}\right]+(1-\lambda^{n})u\circ h^{n}\right)$$
  
<  $\lambda^{n}\left[u(y)-I(u\circ h^{n})\right]+I(u\circ h^{n})$  eventually.

Finally, if *n* is large enough,  $||u \circ h^n - u \circ h|| < \frac{1}{2}\delta$ , so for all  $s, -\frac{1}{2}\delta + u(h^n(s)) = -\frac{1}{2}\delta + u(h(s)) + [u(h^n(s)) - u(h(s))] > -\delta + u(h(s)) = u(g(s))$ . Hence, finally, monotonicity implies

$$I(\lambda^{n} u \circ g + (1 - \lambda^{n}) u \circ h^{n})$$
  
<  $\lambda^{n} u(y) - (1 - \lambda^{n}) I(u \circ h^{n})$  eventually,

as required.

## **APPENDIX S.C:** CALCULATIONS FOR EXAMPLE 4

Since *I* is continuously differentiable, it is strictly differentiable; see Clarke (1983, Corollary to Proposition 2.2.1). In particular, for all  $e \in B_0(\Sigma)$ ,  $h^n \to h$  and  $\lambda^n \downarrow 0$ ,  $(\lambda^n)^{-1}[I(\lambda^n e + (1 - \lambda^n)h^n) - I((1 - \lambda^n)h^n)] \to \nabla I(h) \cdot e$ . Hence, if  $\nabla I(h) \cdot f > \nabla I(h) \cdot g$ , then for all sequences  $\lambda^n \downarrow 0$  and  $h^n \downarrow 0$ , eventually  $(\lambda^n)^{-1}[I(\lambda^n f + (1 - \lambda^n)h^n) - I((1 - \lambda^n)h^n)] > (\lambda^n)^{-1}[I(\lambda^n g + (1 - \lambda^n)h^n) - I((1 - \lambda^n)h^n)] > (\lambda^n)^{-1}[I(\lambda^n g + (1 - \lambda^n)h^n) - I((1 - \lambda^n)h^n)] > (\lambda^n)^{-1}[I(\lambda^n g + (1 - \lambda^n)h^n) - I((1 - \lambda^n)h^n)] > 0$ .

To analyze Cases 2 and 3 of the example, note first that, for any pair  $f, g \in \mathcal{F}$ , using the formula for the difference of two cubes,  $f \succeq g$  iff

(S3) 
$$\sum_{i=1,2} \left[ P^{i} \cdot (f-g) \right] \left[ \left( P^{i} \cdot f \right)^{2} + \left( P^{i} \cdot g \right)^{2} + \left( P^{i} \cdot f \right) \left( P^{i} \cdot g \right) \right] \ge 0.$$

Now consider  $\varepsilon$ , f, g,  $f_{\varepsilon}$ , and  $g_{\varepsilon}$  as in the main text. The rankings  $\lambda^n f_{\varepsilon} + (1 - \lambda^n)h^n \geq \lambda^n g_{\varepsilon} + (1 - \lambda^n)h^n$  and  $\lambda^n f_{\varepsilon} + (1 - \lambda^n)k^n \geq \lambda^n g_{\varepsilon} + (1 - \lambda^n)k^n$  are then equivalent to

$$(S4) \qquad \sum_{i=1,2} P^{i} \cdot \lambda^{n} [1+2\varepsilon, -1+2\varepsilon] \\ \times \left\{ \left[ P^{i} \cdot \lambda^{n} [3+\varepsilon, 1+\varepsilon] + \gamma \right]^{2} + \left[ P^{i} \cdot \lambda^{n} [2-\varepsilon, 2-\varepsilon] + \gamma \right]^{2} \\ + \left[ P^{i} \cdot \lambda^{n} [3+\varepsilon, 1+\varepsilon] + \gamma \right] \left[ P^{i} \cdot \lambda^{n} [2-\varepsilon, 2-\varepsilon] + \gamma \right] \right\} \ge 0, \\ (S5) \qquad \sum_{i=1,2} P^{i} \cdot \lambda^{n} [1+2\varepsilon, -1+2\varepsilon] \\ \times \left\{ \left[ P^{i} \cdot \lambda^{n} [2+\varepsilon, 2+\varepsilon] + \gamma \right]^{2} + \left[ P^{i} \cdot \lambda^{n} [1-\varepsilon, 3-\varepsilon] + \gamma \right]^{2} \\ + \left[ P^{i} \cdot \lambda^{n} [2+\varepsilon, 2+\varepsilon] + \gamma \right] \left[ P^{i} \cdot \lambda^{n} [1-\varepsilon, 3-\varepsilon] + \gamma \right] \right\} \ge 0. \end{aligned}$$

In Case 3 ( $\gamma = 0$ ), divide Eqs. (S4) and (S5) by  $(\lambda^n)^3$ , and set  $\varepsilon = 0$  to obtain the conditions

$$(2p-1)[(1+2p)^{2}+4+2(1+2p)] + (1-2p)[(1+2(1-p))^{2}+4+2(1+2(1-p))] \ge 0,$$
  
$$(2p-1)[4+(1+2(1-p))^{2}+2(1+2(1-p))] + (1-2p)[4+(1+2p)^{2}+2(1+2p)] \ge 0;$$

by inspection, the left-hand side (l.h.s.) of the second inequality is the negative of the l.h.s. of the first. Furthermore, the l.h.s. of the first condition equals

Q.E.D.

 $(2p-1)[(1+2p)^2 - (1+2(1-p))^2 + 4(2p-1)] > 0$ , because  $p > \frac{1}{2}$ . Therefore, for any *n*, when  $\varepsilon = 0$ , Eq. (S4) holds as a strict inequality, whereas the inequality in Eq. (S5) fails. Hence, the same is true for any *n* when  $\varepsilon$  is positive but small. Thus,  $f_{\varepsilon} \not\geq_h^* g_{\varepsilon}$  for any  $\varepsilon \ge 0$  if h = [0, 0].

In Case 2 ( $\gamma > 0$ ), first take  $\varepsilon = 0$ . We claim that Eqs. (S4) and (S5) can both hold only if they are, in fact, equalities. To see this, note that  $P^1 \cdot [\alpha, \beta] = P^2 \cdot [\beta, \alpha]$  for any  $\alpha, \beta \in \mathbb{R}$ ; hence, when  $\varepsilon = 0$  and  $h = [\gamma, \gamma]$ , the l.h.s. of Eq. (S5) can be rewritten as

$$\sum_{i=1,2} P^{3-i} \cdot \lambda^{n} [-1,1] \{ \left[ P^{3-i} \cdot \lambda^{n} [2,2] + \gamma \right]^{2} + \left[ P^{3-i} \cdot \lambda^{n} [3,1] + \gamma \right]^{2} + \left[ P^{3-i} \cdot \lambda^{n} [2,2] + \gamma \right] \left[ P^{3-i} \cdot \lambda^{n} [3,1] + \gamma \right] \}.$$

It is apparent that this is the negative of the l.h.s. of Eq. (S4) when  $\varepsilon = 0$  and  $h = [\gamma, \gamma]$ , except that we first use  $P^2$  and then  $P^1$ , rather than the opposite as in Eq. (S4). This proves the claim.

Next, we claim that Eq. (S4) holds as a strict inequality, which proves the assertion in the text that  $f \not\geq_h^* g$ . Since  $p > \frac{1}{2}$  and  $\gamma > 0$ , the first and third terms in braces are strictly greater for i = 1 than for i = 2. Since  $P^2 \cdot [1, -1] = -P^1 \cdot [1, 1]$ , the l.h.s. of Eq. (S4) is the difference of these terms that is multiplied by  $P^1 \cdot \lambda^n [1, -1] > 0$  and, hence, it is strictly positive.

Finally, if  $\varepsilon > 0$  and since  $h = [\gamma, \gamma]$ , we have  $\nabla I(h) \cdot (f + \varepsilon) = \nabla I(h) \cdot f + \nabla I(h) \cdot \varepsilon = \nabla I(h) \cdot g + \nabla I(h) \cdot \varepsilon > \nabla I(h) \cdot g - \nabla I(h) \cdot \varepsilon = \nabla I(h) \cdot (g - \varepsilon)$ , which, as noted above, implies that  $f_{\varepsilon} \succeq_{h}^{*} g_{\varepsilon}$ .

As noted in footnote 11 in the main paper, here  $\partial I(0)$  contains *only* the zero vector. However, consider the monotonic, locally Lipschitz functional  $J : \mathbb{R}^2 \to \mathbb{R}$  given by  $J(h) = \min(I(h), h_1 + I(h))$ . Then J(h) = I(h) for  $h \in \mathbb{R}^2$  with  $h_1 \ge 0$ , and  $\partial J(0) = \{[\gamma, 0] : \gamma \in [0, 1]\}$  (Clarke (1983, Theorem 2.5.1)). Since all mixtures in Eq. (8) are nonnegative when  $h \in \mathbb{R}^2_+$  and  $\varepsilon < 1$ , even if *g* is replaced with  $g - \varepsilon$  (cf. the definition of  $k^n$ ), the analysis in Example 4 applies verbatim to *J*. In particular, for all  $\varepsilon \in [0, 1)$ , now  $f + \varepsilon \succ_{C(0)} g - \varepsilon$ , but  $f + \varepsilon \not\geq_0^* g - \varepsilon$  (the argument in the second paragraph of Example 4 does not apply because *J* is not (continuously) differentiable at 0).

#### APPENDIX S.D: RELEVANT PRIORS: A BEHAVIORAL TEST

We conclude by showing that, given an interior act h, whether a probability  $P \in ba_1(\Sigma)$  belongs to the set C(h) can be ascertained without invoking Theorems 6 or 7; indeed, using only the DM's preferences. For the result, we need a notion of lower certainty equivalent of an act f for the incomplete, discontinuous preference  $\succeq_h^*$  (cf. the definition of  $C^*(f)$  in GMM, p. 158).

DEFINITION S1: For any act  $f \in \mathcal{F}$ , a *local lower certainty equivalent* of f at  $h \in \mathcal{F}^{int}$  is a prize  $\underline{x}_{f,h} \in X$  such that, for all  $y \in X$ ,  $y \prec \underline{x}_{f,h}$  implies  $f \succcurlyeq_{h}^{*} y$  and  $y \succ \underline{x}_{f,h}$  implies  $f \nvDash_{h}^{*} y$ .

Furthermore, fix  $P \in ba_1(\Sigma)$  and  $f \in \mathcal{F}$ , and suppose that  $f = \sum_{i=1}^n x_i \mathbf{1}_{E_i}$  for a collection of distinct prizes  $x_1, \ldots, x_n$  and a measurable partition  $E_1, \ldots, E_n$  of *S*. Then define

$$x_{P,f} \equiv P(E_1)x_1 + \dots + P(E_n)x_n.$$

That is,  $x_{P,f} \in X$  is a mixture of the prizes  $x_1, \ldots, x_n$  delivered by f, with weights given by the probabilities that P assigns to each event  $E_1, \ldots, E_n$ . We then have the following corollary.

COROLLARY S4: For any  $P \in ba_1(\Sigma)$  and  $h \in \mathcal{F}^{int}$  such that I is nice at  $u \circ h$ ,  $P \in C(h)$  if and only if, for all  $f \in \mathcal{F}^{int}$ ,  $\underline{x}_{f,h} \preccurlyeq x_{P,f}$ .

PROOF: We show that  $u(\underline{x}_{f,h}) = \min_{P \in C(h)} P(u \circ f)$ ; thus, the condition in the corollary states that *P* satisfies  $P(u \circ f) \ge \min_{P' \in C(h)} P'(u \circ f)$  for all interior *f*, so  $P(a) \ge \min_{P' \in C(h)} P(a)$  by linearity for all  $a \in B_0(\Sigma)$ , and  $P \in C(h)$  then follows from standard arguments.

If  $\underline{x}_{f,h}$  is as in Definition S1, then  $\min_{P \in C(h)} P(u \circ f) \ge u(y)$  for all  $y \prec \underline{x}_{f,h}$  by (i) in Theorem 6, and so  $\min_{P \in C(h)} P(u \circ f) \ge u(\underline{x}_{f,h})$ . Conversely, for every y with  $u(y) < \min_{P \in C(h)} P(u \circ f)$ , there are  $\varepsilon > 0, y' \in X$ , and  $f' \in \mathcal{F}$  with  $u(y') = u(y) + \varepsilon, u \circ f' = u \circ f - \varepsilon$ , and  $u(y') \le \min_{P \in C(h)} P(u \circ f')$ ; then, by (ii) in Theorem 7, since (f, y) is a spread of  $(f', y'), f \succcurlyeq_h^* y$ . This implies that  $y \preccurlyeq \underline{x}_{f,h}$ . Hence,  $\min_{P \in C(h)} P(u \circ f) \le u(\underline{x}_{f,h})$  as well. Q.E.D.

### APPENDIX S.E: ADDITIONAL PROPERTIES OF $\succeq_h^*$

In addition to agreeing with  $\succeq$  on X, provided  $\partial I(u \circ h) \neq \{Q_0\}, \succeq_h^*$  satisfies the following additional properties.

### LEMMA S5: The preference $\succeq_h^*$ is a monotonic, independent preorder.

PROOF: Monotonicity and reflexivity are immediate from monotonicity of  $\succeq$ . Transitivity is immediate from the definition of  $\succeq_h^*$  and transitivity of  $\succeq$ . It remains to be shown that  $\succeq_h^*$  is independent; that is, for all  $k \in \mathcal{F}$  and  $\mu \in (0, 1]$ ,  $f \succeq_h^* g$  iff  $\mu f + (1 - \mu)k \succeq_h^* \mu g + (1 - \mu)k$ . Note that

$$\lambda^{n} [\mu f + (1-\mu)k] + (1-\lambda^{n})h^{n}$$

$$= (\lambda^{n}\mu)f + [1-(\lambda^{n}\mu)] \left\{ \frac{\lambda^{n}(1-\mu)}{1-(\lambda^{n}\mu)}k + \frac{1-\lambda^{n}}{1-(\lambda^{n}\mu)}h^{n} \right\}$$

$$\equiv \bar{\lambda}^{n}f + (1-\bar{\lambda}^{n})\bar{h}^{n}$$

with  $(\bar{\lambda}^n) \downarrow 0$  and  $(\bar{h}^n) \rightarrow h$ , and similarly for g. Hence, if  $f \succeq_h^* g$ , then eventually  $\bar{\lambda}^n f + (1 - \bar{\lambda}^n) \bar{h}^n \succeq \bar{\lambda}^n g + (1 - \bar{\lambda}^n) \bar{h}^n$ ; repeating the argument for all  $(\lambda^n)$ ,  $(h^n)$  implies that  $\mu f + (1 - \mu)k \succeq_h^* \mu g + (1 - \mu)k$ . Conversely, if  $\mu f + (1 - \mu)k \succeq_h^* \mu g + (1 - \mu)k$ , define  $\tilde{\lambda}^n$  and  $\tilde{h}^n$  so that

$$\tilde{\lambda}^n \big[ \mu f + (1-\mu)k \big] + \big(1-\tilde{\lambda}^n\big) \tilde{h}^n = \lambda^n f + \big(1-\lambda^n\big) h^n:$$

this requires  $\tilde{\lambda}^n = \frac{\lambda^n}{\mu}$ , which is in [0, 1] for *n* large and converges to zero as  $n \to \infty$ , and

$$u \circ \tilde{h}^n = \frac{(1-\lambda^n)u \circ h^n - \tilde{\lambda}^n (1-\mu)u \circ k}{1-\tilde{\lambda}^n},$$

which is in  $B_0(\Sigma, u(X))$  for *n* large (recall that *h* is interior) and indeed such that  $\tilde{h}^n \to h$ . Note that  $\tilde{\lambda}^n$  and  $\tilde{h}^n$  do not depend on *f*. Again, for *n* large,  $\tilde{\lambda}^n[\mu f + (1-\mu)k] + (1-\tilde{\lambda}^n)\tilde{h}^n \succeq \tilde{\lambda}^n[\mu g + (1-\mu)k] + (1-\tilde{\lambda}^n)\tilde{h}^n$  and, therefore, by construction,  $\lambda^n f + (1-\lambda^n)h^n \succeq \lambda^n g + (1-\lambda^n)h^n$  and so, repeating for all sequences,  $f \succeq_h^* g$ . Q.E.D.

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